



## Bangladesh Consulting Limited

....building our future

**on YOUR success....**

### **COMPANY NAME**

Bangladesh Consulting Limited

### **CONTACT ADDRESS**

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### **ABOUT BANGLADESH CONSULTING LIMITED**

Bangladesh Consulting Limited (henceforth referred to as BCL) is an upcoming Technology, Consulting and Business Outsourcing firm focused on deploying technology and business solutions that create next-generation competitive advantages for our clients. This company formed in 2012 with a vision is to be recognized in the markets we serve as a leading provider of technology and business solutions through innovation, commitment, and talent.

We believe customer satisfaction is the key to building successful relationships with our clients. This dedication to the success of our clients positions BCL to be the emerging IT provider of choice for small and mid-sized businesses seeking dynamic and innovative business results.

### **APPROACH TO BUSINESS**

#### **Customers as partners**

To build a long term business relationship we have our operations next to our customers. Off shoring is just one of the tools/competencies which we use to service our customers

#### **Domain based Solutions**

This model provides much required value to our customers in improving their processes and build business solutions

#### **Local player with global reach**

Uniquely positioning the company as a local player with global reach

#### **Industry Vertical Focus**

Introduction of the strategy to align Sales, Delivery and Solutions to Vertical Industry Focus

### **AREAS OF INVOLVEMENT**

#### **Software Development and Implementation**

Internet/ Intranet Development, Web Portal Development, Legacy System Reengineering, Software Development for Distributed Organizations, Enterprise Applications customization, conversion, upgrade and interface/ integration.

#### **Product Development and Implementation**





Development and testing, Product Customization, Product Maintenance, Support and Quality Assurance, R&D

#### **Services**

The success of our services is built around a methodology where every client engagement, from strategic planning through implementation and evaluation, is handled seamlessly. Our Services

- ✦ Software Implementation
- ✦ Business Process Review
- ✦ Management Consulting
- ✦ System Integration
- ✦ IT Strategy Planning
- ✦ ASP Offerings
- ✦ Opportunity Assessment
- ✦ Outsourcing

**OUR OFFERINGS**

Industries	BFSI (Bank & MFI)    Telecommunications    Conglomerates, FMCG & Group Energy & Utilities    Healthcare & Pharmaceuticals    Apparel & Textile Public Sector    Construction & Real Estate    Retail, Distribution & Logistics
Enterprise Solutions	 
Business Solutions	<ul style="list-style-type: none"> <li>Enterprise Resource Planning</li> <li>Switch and Card Management Solution</li> <li>Agent Banking/ Mobile Solutions</li> <li>Information Risk Management</li> <li>Data Warehouse &amp; Business Intelligence</li> <li>Integrated Microfinance Solutions</li> <li>Core Banking &amp; Value Added Solutions</li> </ul>
Professional Services	<ul style="list-style-type: none"> <li>Offshore Development</li> <li>IT advisory Services</li> <li>Post Implementation Support Service (24x7), (5x8)</li> <li>System Integration</li> <li>Solution Implementation</li> <li>IT Strategy Planning &amp; IT Roadmap</li> <li>Business Process Consulting</li> </ul>
Technologies	 

### OUR PARTNERS

#### **ElectraCard Services Limited (a MasterCard Company):**

ElectraCard Services, a MasterCard company is a leading global provider of software solutions and processing services for electronic payment and card systems. ECS provide end-to-end solutions across the payments industry including banks, financial institutions, retailers, exchange houses and telecoms. The electra suite of products enable customers to electronically process, in real-time, card transactions, online transactions, mobile payments and services, and contactless payments.

In addition to software solutions, ECS also offers third party processing services. ECS is a PCI-DSS certified Third Party Processor (TPP) for MasterCard® and VISA® across the card issuance and transaction acquiring realm.

ECS was founded in 2006 with a vision to be a leading provider of software solutions and processing services for electronic payment and card systems. ECS is headquartered in Pune, India with regional sales and marketing offices in Mumbai, USA, Singapore and Dubai. ECS has a strong team of over 400 technical and industry experts that provide customers with cost effective, safe and reliable solutions to overcome the challenges of today's financial market. The extensive ECS product suite is an end to end solution for payment requirements of banks, financial institutions, retailers, finance companies and corporations.

ECS has over 100+ customers, 200+ installations across 30+ countries. ECS drives 50,000+ ATMs, processes four billion transactions annually and manages 200+ million payment cards.

For more details please visit at <http://www.electracard.com>

#### **GFG Group**

GFG Group is a leading global provider of innovative consumer electronic payments software solutions and services to banks, mobile network operators and third party processors. More than 100 organizations in over 30 countries use GFG Group solutions. GFG Group's proven payment solutions use bank-grade security and enable customers to launch products on open platforms faster and with less operational cost. The combination of greater speed to market and lower operational costs delivered by GFG Group solutions gives customers a measurably faster return on investment –

GFG Group has been in business for 17 years in Asia, North America, Europe and Latin America. This 17 year history in developing, implementing and managing traditional credit and debit card payment solutions has resulted in an in-depth knowledge of the processes, protocols and disciplines involved with high volume, high-security payments for banks, Telcos and financial institutions worldwide.

For more details please visit at: <http://www.gfg-group.com>

## Company profile

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### **KPMG India**

KPMG was established in India in September 1993, and has rapidly built a significant competitive presence in the country. The firm operates from its offices in Mumbai, Pune, Delhi, Kolkata, Chennai, Bangalore, Hyderabad, Kochi, Chandigarh and Ahmedabad, and offers its clients a full range of services, including financial and business advisory, tax and regulatory, and risk advisory services.

KPMG's differentiation is derived from a rapid performance-based, industry-tailored and technology-enabled business advisory services, delivered by some of the leading talented professionals in the country. KPMG professionals are grouped by industry focus and clients are able to deal with industry professionals who speak their language. KPMG's internal information technology and knowledge management systems enable the delivery of informed and timely business advice to clients.

For more details please visit at <http://www.kpmg.com/IN/en/about/Pages/Default.aspx>

### **A Little World:**

A Little World Pvt. Ltd. (ALW) was founded in the year 2000 to create the domestic payment platform in India to reach Banking, Financial services and Payment services to a vast population of unbanked/underbanked population. ALW focuses delivering these services to customers of Banks and Financial Institutions at a minimum cost through use of cutting edge technology.

ALW has built a distribution reach in every State and Union Territory in India, with direct presence in over 300 districts and over 100 cities. Very few entities in the country have as deep a reach as ALW, as well as supporting logistics, in its areas of influence. This reach is further augmented by a close relationship with nearby branches of ALW's sponsor banks, bringing access to cash, loans and a host of other products and services.

The technology developed by ALW is branded "ZERO" Platform and is being widely adopted by many leading Banks and Financial Institutions in India for widespread rollout of Banking Outreach /Financial Inclusion across India. ALW's platform is currently servicing over 15 Million customers are serviced through its 8,000 rural agent outlets and 1,000 urban agent outlets handling over 2 million transactions worth INR 4000 Million per month.

The key clients of ALW include State Bank of India (SBI) group, Union Bank of India, Central Bank of India, Dena Bank and many large Regional Rural Banks, e.g. APGVB, UGB & VGB sponsored by SBI, PKGB sponsored by Canara Bank, etc.

For more details please visit at <http://www.alittleworld.com>

### **Encore Theme Technologies Private Ltd.**

Encore Theme Technologies is a Global Information Technology Company providing comprehensive range of IT solutions for the Banking and Financial Services (BFS) Segment. Our Focus is to offer Tools using Mobile Technology, Process monitoring, Audit Tools that can be integrated with Leading Core Banking Solutions and specialize in Implementation Services, Professional Services, Consulting, Enterprise Application Architecture (EAI) and Offshore Development for Banking and Micro Finance Organizations. We co-opt with Core Banking Solution providers and System Integrators to achieve our stated objectives

Encore Theme Technologies was formed in the Year 2006 by young Professionals with years of experience in Information Technology. In a short time Encore Theme has developed a range of solutions and has built a highly dynamic and motivated team of Domain and Technology Specialists to uphold the quality services in the IT world. Working together as a team with passionate and committed team of software professionals and business experts, we strive to deliver exceptional value to customers with cost effective and stable solutions.

For more details please visit at <http://www.encoretheme.com>

### **PEOCIT Technologies**

Peocit is a leading financial services software products and Services Company focused on creating software products for financial services industry.

Peocit partners with financial institutions to power-up their IT automation needs and innovation agenda around Loan management, core banking, wealth management, CRM, Islamic banking and treasury requirements of cooperative banks, credit societies, retail, corporate and universal banks worldwide. Peocit Tech's empower financial institutions with multiple delivery channels including sales, service and marketing enabling them to differentiate their products and service, enhance customer experience and achieve greater operational efficiency.

Peocit takes pride in its philosophy of extreme focus on the people and processes that has proved to be a catalyst to bring enormous benefits and profits to the customers that we serve.

Peocit Tech's strong belief in the people, process and profit make Peocit a strong innovation-facilitator enabling banks to accelerate growth, while maximizing value from their large scale business transformation.

For more details please visit at <http://www.peocit.com>



### **Financial Technologies (India) Ltd.**

Financial Technologies (India) Ltd. (FTIL) is the flagship company of the Financial Technologies Group. FTIL is a global leader in creating and operating technology-centric, next-generation financial markets that are transparent, efficient and liquid, across multi asset classes, including equities, commodities, currencies and bonds, among others. Its highly robust and scalable exchange and trading technology, coupled with deep domain expertise, gives it a decisive edge in driving mass disruptive innovation that is unmatched in financial markets. This uniquely positions FTIL as the creator of electronic, organized and regulated financial markets for new asset and investor classes that are either under-served or economically unviable to be served by traditional markets.

FTIL was featured in FinTech 100 Rankings 2013 an annual international listing of the top vertical technology vendors that derive more than one third of their revenue from financial technology industry and hosted by American Bankers, Banking Technology News, IDC Financial Insights.

For more details please visit at <http://www.ftindia.com>

### **South Asian Management Technologies Foundation:**

South Asian Management Technologies Foundation (SAMTF) is registered with the National Association of State Boards of Accountancy (NASBA) as a continuing professional education on the National Registry of CPE sponsors. SAMTF's specialization is in areas of Finance and Risk Management. Their research activities focus on Enterprise Risk, Information Technology Risk, Financial Risk, Banking Risk, and Financial Intelligence.

SAMTF extend their support in two ways – training and strategic hand-holding services. Their trainings and services are designed and delivered by exceptionally talented professionals with skills beyond compare. All training courses are approved by National Association of State Boards of Accountancy (NASBA), USA for awarding CPE credits to CPA and other finance and accounting professionals. Their strategic hand-holding services focus on building internal competence of the organization they are working with. Their knowledge combined with experience of the client results into emergence of powerful solutions that are easy to implement.

For more details please visit at <http://south-asian.org>



### **RealVNC Ltd**

RealVNC® was founded in 2002 by the original developers of VNC® to promote, enhance and commercialize VNC.

With over a billion copies, VNC is a de facto standard for remote control. VNC has been used widely in hundreds of different products and applications, from helpdesks to virtualization. VNC is available on a vast variety of desktop, mobile and embedded platforms and is the most widely ported application software. It is an official part of the internet, RFC 6143.

Many millions of licenses to our shrink-wrapped commercial VNC products have been shipped to customers throughout the world, and across all sectors. Our customers range from individuals to the world's largest organizations. The customer base is rapidly expanding as more organizations realise the benefits of using commercial grade supported software.

RealVNC is the only organization offering commercial licenses to embed remote control and access capability into third-party products and services. Our OEM customers range from Intel to IBM, with applications for both software and hardware products.

RealVNC is continuing to drive innovation, creating markets such as direct on-chip remote access in partnership with Intel. Our comprehensive mobile product family offers the most sophisticated remote access functionality to and from smartphones and tablets, and our Automotive products are revolutionizing in-car connectivity.

For more details please visit at <http://www.realvnc.com>

### **Cubictree Technology Solutions Pvt Ltd:**

Cubictree Technology Solutions Pvt Ltd is a young venture focused on delivering technology products to Government departments, corporates, law firms and independent law practitioners to help them manage, control and simplify the complex processes in our legal structure. After comprehensive research on more than 100 corporate legal departments and 150 law practicing professionals Cubictree developed suite of products which fulfills most of the requirements of legal departments of any organizations.

Cubictree has a team of 25 professionals working from their office in Mumbai and Pune comprising of graduates and post-graduates in Technology domains. Their head office is situated in Mumbai with offices in Pune and Hyderabad.

For more details please visit at <http://cubictree.com>

### **DigiCert**

DigiCert is a U.S.-based Certificate Authority located in Lehi, Utah, and has provided SSL Certificates and SSL management tools for over a decade. While other CAs offer a variety of products unrelated to encryption, DigiCert is solely focused on SSL innovation, which is paired with unmatched customer service.

DigiCert provides a full line of SSL Certificates, tools, and platforms for optimal certificate management. We are industry leaders and work with manufacturers, government entities, educational facilities, and healthcare providers to provide secured communication.

For more details please visit at <https://www.digicert.com/about-digicert.htm>

### **Openway Group:**

OpenWay Group is a payment processing software vendor (rated as strong positive by [Gartner](#) in [2009](#) and [2010](#)). OpenWay's WAY4 Card Issuing and Merchant Acquiring, Financial Switching, Personalized Mobile Payments, Mobile Wallet and other payment solutions successfully operate at 130 banks, processing and telecom companies in Europe, Asia, North and Latin America, the Middle East, and Africa.

WAY4 is a customer-centric rule-driven environment for debit, credit, prepaid and commercial cards, deposits, loans, current accounts, mobile money and other financial products, for targeted marketing campaigns and personalized self-service via ATMs, kiosks, POS terminals, web, mobile banking and other channels.

Based on open platform clusters, WAY4 ensures 24/7 processing and scales from compact to high-end systems supporting 3000 TPS, 150 million cards and 20 thousand branches in 11 time zones.

WAY4 solutions are SEPA-compliant, certified by MasterCard, Visa, AMEX, Diners Club, JCB, CUP, and PCI SSC (PA-DSS compliance).

OpenWay is financially independent and is consistently profitable as audited by PriceWaterhouseCoopers.

For more details please visit at <http://www.openwaygroup.com/c-1.jsp?rgn=1&lng=1>

### OUR CUSTOMER

SL No.	Product	Client
1.	Switch and Card management Solution	AB Bank Limited
2.	FINSim Simulator for ATM and POS	AB Bank Limited
3.	VNC Enterprise Solution	The Premier Bank Limited
4.	POS Integration with NPSB	AB Bank Limited
5.	ATM Re-Certification	AB Bank Limited
6.	Customization on Mysis Core Banking Solution	AB Bank Limited
7.	Electronic Contract Management and Litigation Management Solution	Nestle Bangladesh Ltd.
8.	Digicert SSL Certificate	The Premier Bank
9.	EMV Issuance and Acquiring Certification -Visa and MasterCard	AB Bank Limited
10.	Resource Outsourcing Service	APL (Bangladesh) Pvt. Ltd.

### WHY US



- We have a vision and long term commitment to address your current and future requirements
- We have the domain / technical knowledge
- Alliances for Industry Excellence
- We bring a good blend of international industry best practice
- Our team members are all experienced and skilled
- We have done this before and have a proven track record in similar engagements
- We have the capabilities to do the project in fixed time and fixed price to deliver faster ROI to you
- We have the right team
- We have a share in your vision